

Agriculture and Agri-Food Intern

Cornell Farms is a multi-generational fifth generation family-owned diversified livestock farm located in the Rainy River District in Northwestern Ontario along the Ontario/Minnesota border. Our business is divided into two components: beef breeding stock and natural beef products sold directly to the consumer. We are especially interested in an individual who can give us new perspectives and ideas on how to further diversify our business while still supporting our core business activities.

This internship is a one year contract position beginning in February, 2017.

Key Responsibilities:

- Perform all aspects of face-to-face customer service - assisting with farm markets, value-added product development, marketing, sales, promotional activities, inventory
- Seek potential business development opportunities to further develop the link between the crops we grow, the local foods movement, and
- Assist with all aspects of animal care - assisting with livestock handling, including calving; herd-health management, and rotational grazing
- Assisting with crop production, including planting, harvesting and managing variety test plots
- Co-ordinate business activities by providing support and administrative assistance to new ventures
- Liaise with industry partners - customers, suppliers, veterinarians, breed associations
- Work closely with existing multi-generational team

Skills & Experience:

- Agriculture, Animal Nutrition or Food Science, or Agri-Business post-secondary education; graduation within the past 3 years required to qualify for the Internship program
- Experience in all aspects of hands-on livestock husbandry from breeding to finished product – animal care & welfare, nutrition, COFFS, BMPs, EFP, and NMP
- Current knowledge of livestock industry; genetics, marketing, sales
- Proven experience in “direct to consumer” retail sales & marketing; Food Safety Act & regulations; Food Handler designation an asset
- Insight and ability to recognize and leverage value-added opportunities; food product development
- Strong interest and skills in entrepreneurial business “beyond theory” including start-ups, operational strategy, financials (budgets & cash flow), business planning, human resources
- Intimate knowledge of NW Ontario – community development, economics, environment, and social conditions
- Professional attitude, exceptional customer service relationship skills
- Exceptional ability to communicate effectively (oral, written, and as a representative of Cornell Farms); bilingualism (or multilingualism) an asset
- Ability to perform physically demanding work within a dynamic fast-paced team environment
- Ability to work independently; exceptional organization, planning and time management skills
- Proficiency in Microsoft Outlook, Word, and Excel; competency using web-based tools; experience with QuickBooks an asset

Cornell Farms is committed to an inclusive workplace and invites applications from all qualified individuals to join our on-farm team. For more information, please visit Cornell Farms website: www.cornellfarms.ca

To apply, please submit your resume and related information online, in confidence, to egraham@bestardagplacements.com. We thank all candidates in advance for their interest, however, only those under consideration for the role will be contacted.

This Opportunity is supported by

